

Fintech 2.0 - Post trade clearing and settlement

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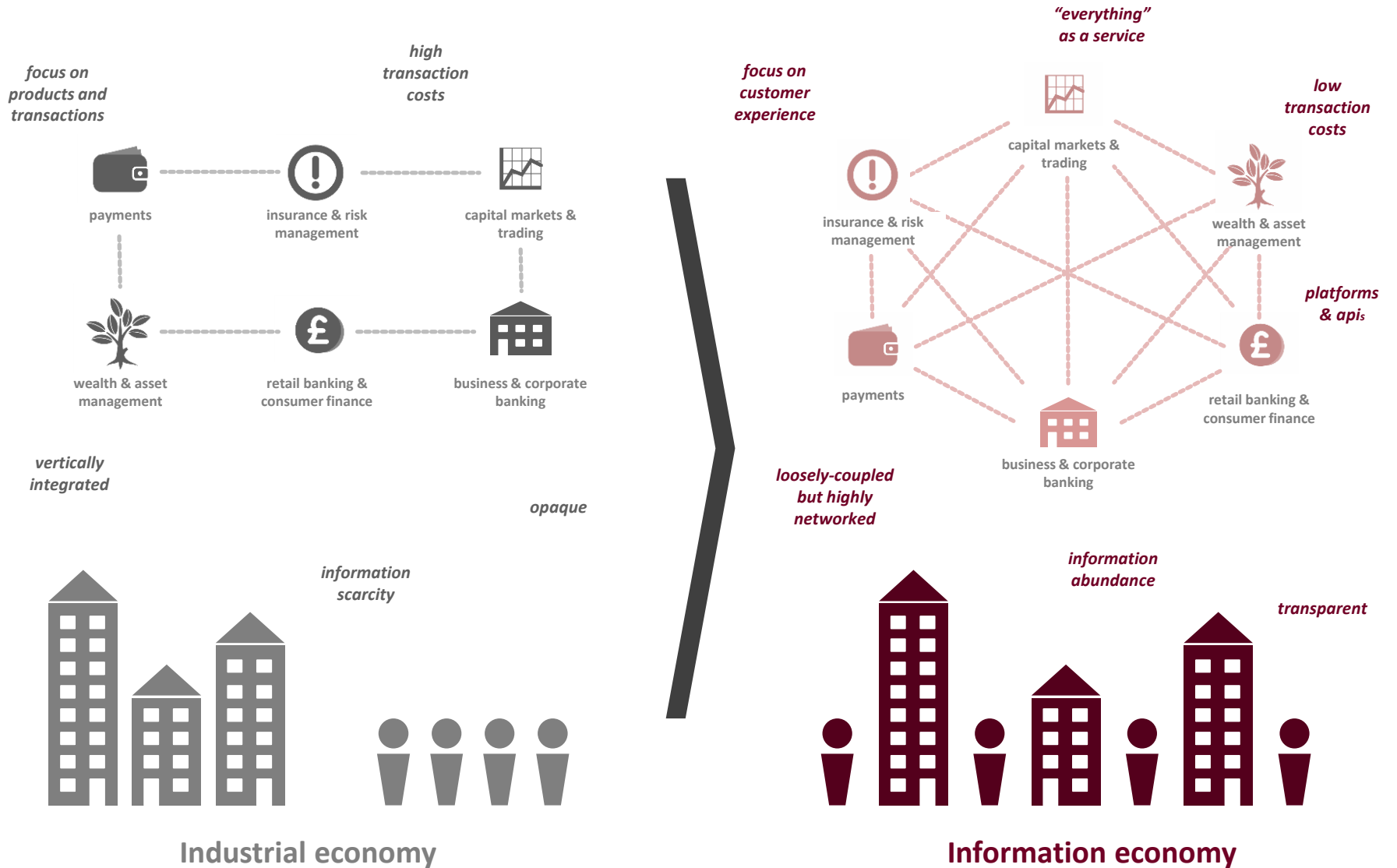
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What is Fintech?

Redesigned Financial Services for a new competitive environment



These trends are fast becoming permanent features of Financial Services

- But have been slow to filter into the industry
- Why? As financial services have been typically characterised by:
 - High barriers to entry
 - Very entrenched incumbents
 - A high degree of regulation
- Though an increasing number of new (Fintech) ventures that are embracing these trends

Moving to Fintech 2.0

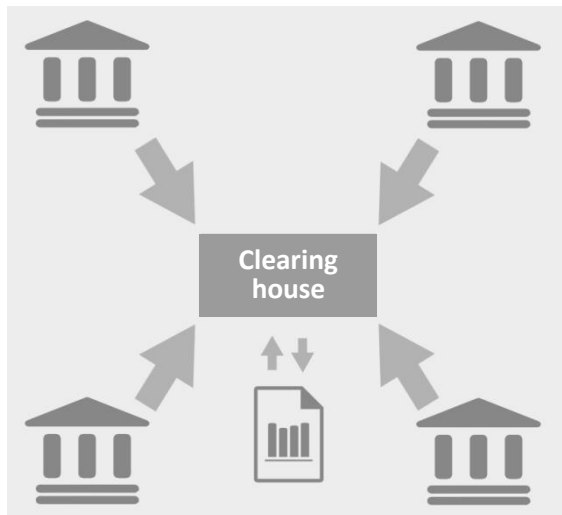
- **Fintech 1.0: New players that took advantage of advances in digital technology and delivered products that were user friendly and less costly to deliver**
 - The market share of these players is growing, but their effect on the overall financial services industry has been minor
- **Fintech 2.0 will be characterised by:**
 - Policy shifts towards open data and APIs
 - Proliferation of Fintech into middle and back office processes
 - Fundamental changes to the infrastructure and processes at the core of the financial services
- **Fintech 2.0 represents a broader opportunity to re-engineer the fabric of global financial services**

Blockchains or 'distributed ledgers' - an expected feature of Fintech 2.0

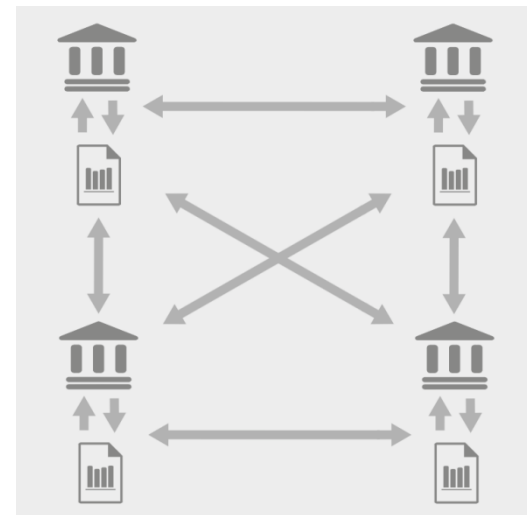


Interesting as a technology rather than a currency

Was the first example of functioning blockchain:
- a means of decentralised value exchange



Centralised ledger



Distributed ledger



The attractive features of distributed ledgers

- **Closed as well as open**
 - Unlike Bitcoin - closed ledgers require participants in the network to be already identified
- **Irrevocable and lower cost transactions**
 - Clearing and settlement near instantaneous, more accurate trade data and reduced settlement risk
- **Guaranteed correct execution**
 - Tamper resistant due to peer to peer architecture; less need for supervision and associated costs
- **Transparency**
 - Accessible historical records of all transactions created for effective auditing by participants, supervisors and regulators
- **Wide applicability**
 - Almost any intangible document / asset can be expressed in code to be used in a distributed ledger
 - *Applicable to any financial instrument: bonds, equities or derivatives*

Smart contracts are a key application

Computer programs that can automatically execute the terms of a contract

- relies on computer programs being able to trigger payments



Major open source smart contract projects



Software that allows anyone to build their own secure, low-cost, data infrastructure using blockchain and smart contract technology



A community-driven project aiming “to decentralise the internet and return it to its democratic roots”



A platform for securely executing smart contracts and other types of smart programs - developed by Ripple Labs

The potential application of distributed ledgers to securities settlement

Post trade lifecycle:



- Automated clearing upon trade completion
- Real time updates on security title and interests
- Access to multiple users for robust monitoring
- Increased transparency: no information asymmetry
- Real time updates on positions of underlying collateral
- Point-to-point settlement, lowering the cost and risk of transactions
- Robust custodian services with smart contracts - eliminating intermediaries

So what?

2 outcomes:

Total disruption

All market participants have direct access to a decentralised securities depository:
- Access to the exchange and to post-trade infrastructure of clearing and settlement

OR

Integration of distributed ledger tech into the post-trade ecosystem

Custodians or settlement infrastructures use it to record ownership trades between them
- Investors required to use a custodian to have access to the market
- Ledger accessible to authorised market participants only

Fintech companies already working in the space



A smart contracts platform that democratises access to financial markets

- *Peer-to-peer contract creation and settlement*
- *Cleared on the Bitcoin blockchain*
- *No trusted intermediary required*
- *No central custodial risk*



Technology company whose mission is to reduce settlement latency and counterparty risk

- *Uses distributed ledgers to track and settle both digital and mainstream financial assets*
- *Will admit creditworthy (agreed and vetted) members to trade between themselves*

Why is post-trade ripe for change from the status quo?

- Has been traditionally dominated by expensive and proprietary technology, and inefficient manual processes
- Forces of change:
 - Greater regulation (inc. MiFID II / MiFIR and EMIR)
 - Need for cost reduction (as trading margins are squeezed)
 - Shorter settlement cycles (introduction of T+2 in Europe)

**‘You never change things by fighting the existing reality.
To change something, build a new model that makes the
existing model obsolete.’**

- *Buckminster Fuller*



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